



## About OneHealth New Jersey

The Medical Society of New Jersey (MSNJ) recently announced a new partnership with KaMMCO Health Solutions (KHS) in support of their mission to improve the health of New Jersey through both interoperability and transformative data analytics. A MSNJ physician-led advisory committee is now working with KHS to establish OneHealth New Jersey, a statewide health information exchange (HIE), allowing connected physicians to share patient information while employing powerful analytic reports designed to help improve clinical outcomes, reduce inefficiencies, and positively impact patient safety.

## WHAT YOU NEED TO KNOW

### Who is MSNJ?

MSNJ is the leading advocate for physicians in the state of New Jersey with over 6,500 members, including physicians in every specialty and practice setting. The mission of MSNJ is to promote the betterment of the public health and the science and art of medicine, to enlighten public opinion in regard to the problems of medicine, and to safeguard the rights of the practitioners of medicine.

### Who is KHS?

KHS is a physician-led subsidiary of the Kansas Medical Mutual Insurance Company, KaMMCO, a medical professional liability insurer affiliated with the Kansas Medical Society. The KHS provider-led approach uniquely positions it to help physicians, other health care providers, integrated delivery networks, accountable care organizations, and others seeking to improve patient outcomes and adapt to new performance-based payment models through the use of data analytics and business intelligence tools.

### What is MSNJ partnering with KHS to do?

KHS is working with MSNJ to establish OneHealth New Jersey, a statewide HIE in New Jersey which allows connected physicians and hospitals to share patient information. As a result of establishing the network and data warehouse, OneHealth New Jersey will be able to deliver powerful analytic reports designed to help improve patient encounters and clinical outcomes while empowering physicians as they transition to the new models of healthcare delivery, quality reporting, and performance-based payments.

### When will the OneHealth New Jersey exchange be operational?

From an organizational development perspective, the work has already begun. OneHealth New Jersey will be operational winter 2017. A physician and hospital participation strategy is underway. As the new organization develops and the necessary policies and pricing structures are finalized, more information will be made available.

### Who benefits from OneHealth New Jersey?

Patients and physicians across the state, especially the members of the MSNJ, will realize the benefits of such a forward-thinking endeavor. While using connectivity to improve patient point-of-care encounters, this collaborative effort will empower New Jersey physicians as they transition to the new models of health care delivery, quality reporting, and performance-based payments.

### How is this health information exchange different?

This physician-led approach, combined with the proven model in Kansas, positions KHS to serve as a trusted partner to MSNJ in the development of the HIE to support performance-based payment models, population health initiatives, and use of clinical-based data analytics. There is not an HIE in New Jersey now that delivers actionable intelligence such as this to its physician and hospital participants.

### **How is the new HIE financed?**

Of course there are costs to establish the data sharing technology infrastructure and business intelligence reporting capabilities. The unique factors in the KHS equation to help keep the fees reasonable are two-fold: the physician-led approach which ensures physician needs are at the forefront of the MSNJ effort combined with the KHS leadership team who all played key roles in the development and continued success of Kansas Health Information Network (KHIN) - one of the most successful HIE's operating today and serves as the model physician-led effort. KHS calls upon the already proven technology vendor relationships, integration protocols, and project team expertise to deliver the products at a reasonable expense in New Jersey based upon a subscription model.

### **How can physicians and MSNJ members be updated on the development of OneHealth New Jersey?**

As the new organization forms and the necessary policies and pricing structures are finalized, more information will be made available on the MSNJ website, in the MSNJ member publications and once launched, on the OneHealth New Jersey website.

### **What other states besides New Jersey are operating through KaMMCO Health Solutions?**

In addition to the Medical Society of New Jersey, KaMMCO Health Solutions is now working with the South Carolina Medical Association, the Medical Association of Georgia, the Connecticut State Medical Society, the Missouri State Medical Association, and the Kansas Health Information Network.

### **Who should interested physicians or hospitals contact to learn more?**

Marlene Kalayilparampil  
*MSNJ Project Director*  
609.896.1766

or

Larry Downs  
*MSNJ CEO*  
609.896.1766